

## Press Releases



### Media Contact

GEORGIA WILLIAMS

[georgia.williams@relationinsurance.com](mailto:georgia.williams@relationinsurance.com)

## Relation Insurance Services, Inc. Partners with Hiller Ringeman Insurance Agency, Inc.

Walnut Creek, CA., January 6, 2021—**Relation Insurance Services**, Inc. (“Relation”), one of the largest and fastest-growing national insurance agencies, announced today it partnered with Hiller Ringeman Insurance Agency, Inc. (“Hiller Ringeman”). Hiller Ringeman was previously part of Nationwide Mutual Insurance Company’s (“Nationwide”) exclusive distribution model. Terms of the transaction were not disclosed.

Located in North Carolina, Hiller Ringeman provides commercial and personal lines insurance solutions from multiple locations throughout the state. Hiller Ringeman is the largest of Nationwide’s former exclusive agencies that went independent and will join Relation’s Main Street/small commercial division, Relation Select. Keith Hiller, a Nationwide Hall of Fame agent, will continue to lead Hiller Ringeman under Relation Select alongside Matt Hiller and Katy Ringeman.

“Our team built a great agency under the Nationwide exclusive model. With the transition to full independence, it made sense to partner with someone who will provide our clients with the additional products and services they have come to expect from our agency,” said Keith Hiller, President of Hiller Ringeman. “Relation is a great partner for us because they will provide us the necessary resources to grow. They will provide access to additional markets and strengthen our collective relationships with clients and carriers.”

This announcement follows Relation’s recent acquisitions of several former Nationwide exclusive

The announcement reflects Relation's recent acquisition of several former Nationwide agents and the formation of Relation Select to be a platform for agencies that focus on Main Street/small commercial and personal lines business. It provides partner agencies access to a variety of insurance solutions and services to support existing commercial and personal lines clients.

“We’re excited to partner with Keith, Matt, Katy, and the entire Hiller Ringeman team,” said Tim Hall, Executive Vice President and Head of Mergers and Acquisitions for Relation. “We believe Relation Select will offer significant growth opportunities for Hiller Ringeman and other former Nationwide-exclusive agents and independent agents that focus on small commercial and personal lines solutions.”

Insurance Merger Specialist served as exclusive financial advisor to Hiller Ringeman in this transaction.

### **About Relation Insurance Services, Inc.**

*Relation Insurance Services is an insurance brokerage that offers superior risk-management and benefits-consulting services through its family of brands across the United States. It is ranked by Insurance Journal within the top 35 largest agencies in the country by revenue and has approximately 585 employees across more than 50 locations nationwide. Relation is a privately held corporation backed by Aquiline Capital Partners, a private equity firm based in New York and London investing in businesses globally across financial services and technology. Visit: [www.relationinsurance.com](http://www.relationinsurance.com) for more information.*

###

### **M&A CONTACT**

Tim Hall, EVP & Head of M&A

Relation Insurance Services, Inc.

P: 312-714-7279

E: [tim.hall@relationinsurance.com](mailto:tim.hall@relationinsurance.com)

[/ TERMS & CONDITIONS](#) / [/ PRIVACY POLICY](#)

©2021 RELATION INSURANCE, INC. ALL RIGHTS RESERVED.