

## Orange County insurance agencies merge

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The Wayne Ferguson Insurance Agency in French Lick became a part of the Springer & Springer Family's Insurance firm through a merger arrangement effective February 1, 2020.

Wayne said this will give the Ferguson Agency a much broader selection of Insurance Companies, making them even better able to meet the needs of their many loyal clients. It also provides him with the opportunity to remain active in the business a few more years, as well as making a very smooth transition into retirement when the time comes.

The Springer & Springer Insurance Agency has been in business in Orleans for years, and like the Ferguson Agency, they've always prided themselves in providing friendly & professional service to all their clients.

Wayne said that over the past few years, he has had so many potential buyers approach him, interested in buying the agency but that he just simply had not been comfortable in making this type of move. However, in talking with the Springer Family, they were so willing to do a merger arrangement that would enable him to continue his real estate business, as well as being involved in the insurance end of it too, that it just seemed like the absolutely perfect fit.

Another "plus" is that his office manager, Kathy Bledsoe, who has been with the Ferguson Agency for more than 20 years, will be continuing in the same position. The Springer Family are very close relatives to Kathy, and that makes the arrangement even more attractive.

Wayne feels the access to a much broader range of companies will also be a terrific added benefit for the strong and very loyal customer base they have been blessed with over the past 35 years he's been in business.

He and Kathy are really looking forward to blending in with the Springer & Springer Insurance Agency's operation and feel this will be a very positive move for all their customers as well.

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