



Relation Insurance Services, Inc. Acquires the Assets of Hooper, Spuhler, and Sturgeon Insurance Services

Further expands Relation's leading agribusiness unit, Pan American Insurance Services

July 15, 2021 08:35 AM Eastern Daylight Time

WALNUT CREEK, Calif.--(BUSINESS WIRE)--Relation Insurance Services, Inc. ("Relation"), one of the largest and fastest-growing national insurance agencies, announced today it acquired the assets of California-based Hooper, Spuhler, and Sturgeon Insurance Services ("HSS"). Terms of the transaction were not disclosed.

Founded in 1922, HSS focuses predominantly on providing P&C products and services to farm, dairy and agribusiness clients in Tulare, Visalia, Bakersfield, and surrounding California communities. Led by Lonnie Hooper, Mike Muller, and Kristi Koetsier, HSS will provide Relation additional capabilities in the dairy and livestock sectors. HSS will operate through Relation's industry-leading agribusiness insurance division, Pan American Insurance Services. Celebrating its 75th year in operation, Pan American has been at the forefront of providing innovative risk management solutions for agribusiness clients in California and Arizona.

"HSS is a great addition to our platform," said Steve Martin, President of Pan American Insurance Services. "Our businesses are very complementary and we believe our best-in-class platform will provide additional tools and resources for their clients and employees."

About Relation Insurance Services, Inc.

Relation Insurance Services is an insurance brokerage that offers superior risk-management and benefits-consulting services through its family of brands across the United States. It is ranked by Insurance Journal within the top 30 largest agencies in the country by revenue and has approximately 915 employees across more than 80 locations nationwide. Relation is a privately held corporation backed by Aquiline Capital Partners, a private equity firm based in New York and London investing in businesses globally across financial services and technology. Visit: www.relationinsurance.com for more information.

Contacts

Contact for Relation Insurance Services, Inc.

Georgia Williams

georgia.williams@relationinsurance.com