



Relation Insurance Services, Inc. Acquires the Assets of SouthEast Agency LLC

Transaction builds on growing Northeast presence

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WALNUT CREEK, Calif.--(<u>BUSINESS WIRE</u>)--Relation Insurance Services, Inc. ("Relation"), one of the largest and fastest-growing national insurance agencies, announced today it acquired the assets of Connecticut-based SouthEast Agency LLC ("SouthEast"). Terms of the transaction were not disclosed.

SouthEast provides all-lines P&C insurance solutions to clients throughout the Northeast and is led by Jay Lorinsky, who will remain in his leadership role under Relation. The Company specializes in contractors, commercial transportation, hospitality, and real estate and will be added to Relation's growing East Region.

"Jay and his team will be tremendous additions to our East Region platform," said Tim Hall, Executive Vice President and Head of Mergers and Acquisitions for Relation. "We are excited about our expanding footprint in the Northeast with the SouthEast team and look forward to supporting their continued growth."

About Relation Insurance Services, Inc.

Relation Insurance Services is an insurance brokerage that offers superior risk-management and benefits-consulting services through its family of brands across the United States. It is ranked by Insurance Journal within the top 30 largest agencies in the country by revenue and has approximately 915 employees across more than 80 locations nationwide. Relation is a privately held corporation backed by Aquiline Capital Partners, a private equity firm based in New York and London investing in businesses globally across financial services and technology. Visit: www.relationinsurance.com for more information.

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