



Relation Insurance Services Acquires the Assets of Insley Insurance and Financial Services, Inc.

Transaction further expands Relation's presence in Delaware

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WALNUT CREEK, Calif.--(BUSINESS WIRE)--Relation Insurance Services, Inc. ("Relation"), one of the largest and fastest-growing national insurance agencies, announced today it acquired the assets of Delaware-based Insley Insurance and Financial Services, Inc. ("Insley Insurance"). Terms of the transaction were not disclosed.

Located in Newark, Delaware, Insley Insurance is an independent agency providing business, personal, life, health, and financial products to clients in Delaware and the surrounding areas for nearly 35 years. Harry "T" Insley, Jr., President, and the rest of the Insley Insurance team will join Relation and will continue to operate out of the Newark, Delaware office.

"Insley Insurance is a great fit strategically for Relation and we are excited that they have joined Relation," said Tim Hall, Executive Vice President & Head of Mergers and Acquisitions for Relation. "The Insley family has built a tremendous firm and they will be instrumental in further growing our presence in the Mid-Atlantic region and our position in the market."

"Relation's has a strong reputation in the industry, and we're excited to join a growing firm," said Insley. "Relation's dedication to our marketplace, access to carriers, and operational and support will further drive our growth."

About Relation Insurance Services, Inc.

Relation Insurance Services is an insurance brokerage that offers superior risk-management and benefits-consulting services through its family of brands across the United States. It is ranked by Insurance Journal within the top 35 largest agencies in the country by revenue and has approximately 1,000 employees across more than 100 locations nationwide. Relation is a privately held corporation backed by Aquiline Capital Partners, a private equity firm based in New York and London investing in businesses globally across financial services and technology. Visit: www.relationinsurance.com for more information.

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