



Relation Insurance Services, Inc. Acquires the Assets of Ginsberg Agency, LLC

Transaction furthers Relation's presence in the New York marketplace

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WALNUT CREEK, Calif.--(BUSINESS WIRE)--Relation Insurance Services, Inc. ("Relation"), one of the largest and fastest-growing national insurance agencies, announced today it acquired the assets of New York-based Ginsberg Agency, LLC ("Ginsberg"). Terms of the transaction were not disclosed.

Ginsberg specializes in commercial lines with a focus on the construction industry, while also providing personal lines insurance solutions to clients throughout New York. Ginsberg is headquartered in Oceanside, New York, and Jonathan Ginsberg will continue in his current capacity with Relation.

"Ginsberg will be a great addition to our Relation Select platform," said Tim Hall, Executive Vice President and Head of Mergers and Acquisitions for Relation. "Jonathan and his team know the New York and Northeastern marketplace extremely well and will bring greater construction industry expertise to Relation. We look forward to serving their customers and growing Relation's presence throughout the region."

About Relation Insurance Services, Inc.

Relation Insurance Services is an insurance brokerage that offers superior risk-management and benefits-consulting services through its family of brands across the United States. It is ranked by Insurance Journal within the top 30 largest agencies in the country by revenue and has approximately 1,100 employees across more than 125 locations nationwide. Relation is a privately held corporation backed by Aquiline Capital Partners, a private equity firm based in New York and London investing in businesses globally across financial services and technology. Visit www.relationinsurance.com for more information.

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