

NFP Acquires Achilles & Associates to Further Expand its Full-service P&C and Benefits Capabilities Across Business Lines

Acquisition of Austin-based firm helps grow NFP's footprint in Central region



March 25, 2022

NEW YORK – March 25, 2022 – NFP, a leading insurance broker and consultant providing specialized property and casualty, corporate benefits, retirement, and individual solutions, today announced the acquisition of Achilles & Associates. This acquisition strengthens NFP's capabilities and product offerings in its Central region, while expanding its presence in Austin, Texas. Firm principals Jerry Achilles and David Achilles will join NFP as vice presidents and report to Kevin Brown, managing director, Corporate Services.

"I'm thrilled to welcome Jerry, David and the Achilles team to NFP," said Ed O'Malley, executive vice president, Brokerage and Consulting. "We will immediately benefit from Jerry and David's established relationships, market expertise and focused leadership. The experienced Achilles team will also enhance our ability to deliver the holistic solutions clients need across commercial and individual P&C and benefits."

Founded more than 30 years ago, Achilles is a family-owned P&C broker that provides customized commercial P&C, personal lines P&C, and benefits insurance solutions to individuals, small businesses and middle market

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NFP is a leading insurance broker and consultant providing specialized property and casualty, corporate benefits, retirement, and individual solutions through its licensed subsidiaries and affiliates. NFP enables client success through the expertise of over 6,600 global employees, investments in innovative technologies, and enduring relationships with highly rated insurers, vendors, and financial institutions. NFP is the 5th largest benefits broker by global revenue, 7th largest US-based privately owned broker, 9th best place to work in insurance and 13th largest broker of U.S. business (Business Insurance); 10th largest commercial lines agency by P&C commercial lines revenue and 10th largest property and casualty agency (Insurance Journal); and 13th largest global insurance broker (Best's Review).



NFP is a leading insurance broker and consultant providing specialized property and casualty, benefits, wealth management, and retirement planning.





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