

MountainOne Announces Acquisition of Cross Insurance in Pittsfield

Monday, January 3, 2022

Pittsfield, MA – MountainOne Insurance Agency is pleased to announce that it recently acquired Cross Insurance in Pittsfield, Massachusetts. This acquisition effectively makes MountainOne Insurance the largest agency headquartered in the Berkshires in terms of clients under management. MountainOne plans to retain the entire Cross Insurance team which will grow the combined insurance agency to 50 employees across six locations throughout Berkshire County.

"The acquisition of Cross Insurance in Pittsfield furthers MountainOne's commitment to the communities we serve," said Jonathan Denmark, President & COO, MountainOne Insurance Agency. "The combined agency will now be able to offer products and solutions from an expanded roster of insurance companies."

Cross Insurance in Pittsfield was formed in 2016 when Cross purchased Bardwell, Bowlby & Karam Insurance Agency and Colt Insurance Agency; two distinguished agencies located in Pittsfield. "While the name will change to MountainOne Insurance, the location will remain at 101 South Street in Pittsfield. We are thrilled to be expanding our presence into downtown Pittsfield and will carry on the traditions of excellence that Cross and the prior agencies were known for," said Denmark.

MountainOne has helped customers navigate the landscape of banking, insurance, and investments for almost two centuries. It has deep roots in Berkshire County with MountainOne Insurance dating back to 1867, and MountainOne Bank to 1848. For



generations, MountainOne and the original companies that comprise the modern-day entity, have been dedicated to customer service and providing valuable financial solutions.

MountainOne Insurance Agency offers Personal & Business Property & Casualty Insurance Services, Surety Bonding, Employee Benefits & Life Insurance and Medicare solutions.

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About MountainOne

MountainOne is a mutual holding company headquartered in North Adams, MA. Founded in 1848, MountainOne Bank provides a complete array of personal and business banking and electronic services. MountainOne Bank is Member FDIC and Member DIF. MountainOne Insurance provides personal and business insurance, bonding services, and group benefits solutions. The financial advisors of MountainOne Investments offer securities and advisory services to individuals and businesses through Commonwealth Financial Network®, Member FINRA/SIPC, a Registered Investment Adviser. Fixed insurance products and services offered through CES Insurance Agency or MountainOne Investments. MountainOne Bank is not a registered broker-dealer or Registered Investment Adviser. MountainOne Bank and MountainOne Insurance are not affiliated with Commonwealth. Products and services are offered at full service offices in the Berkshires (Pittsfield, North Adams, Williamstown) and on Boston's South Shore (Quincy, Rockland, Scituate). MountainOne Investments' main office is located at 85 Main Street, Suite 100, North Adams, MA 01247. (413) 664-4025

Insurance and Investments are not insured by the FDIC and are not deposits or other obligations of, or guaranteed by, any depository institution. Funds are subject to investment risks, including possible loss of principal investment.

MountainOne Bank is Member FDIC and Member DIF

Equal Housing Lender

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