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Burns & Wilcox Announces Agreement to Acquire McIntyre & Associates, Inc.



03.8.23

Ruston, Louisiana Based MGA to Power Growth of Burns & Wilcox Throughout the Region

Farmington Hills, Mich. (March 8, 2023) – Burns & Wilcox, a globally recognized leader in wholesale insurance brokerage and underwriting, today announced it has signed a definitive agreement to acquire McIntyre & Associates, a managing general agent (MGA) based in Ruston, Louisiana.

McIntyre President Bart Dugdale, along with his team, will remain on board after the deal closes. Bart will become Associate Managing Director, reporting to Bonnie Steen, Vice President and Managing Director for Burns & Wilcox Louisiana and Arkansas.

“Today’s announcement signals to the marketplace that Burns & Wilcox is pursuing an aggressive acquisition strategy,” said Danny Kaufman, Burns & Wilcox President. “McIntyre has a thriving Commercial business that aligns well with our significant presence in Louisiana and throughout the Southeast. We look forward to having Bart and his team join ours, while continuing to expand Burns & Wilcox across the region.”



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company. They are committed to investing the resources to fuel our growth and will give our team tremendous professional development opportunities,” said Dugdale. “We were attracted to the independence of Burns & Wilcox and its family ownership. Danny, and the Burns & Wilcox team, made it clear they want our office to play a vital role in the company’s future. Our team is looking forward to years of success as being a part of Burns and Wilcox.”

Burns & Wilcox expects to close on the acquisition early in Q2.

About Burns & Wilcox:

Burns & Wilcox is the insurance industry’s leading wholesale insurance broker and underwriting manager internationally recognized for its expertise in commercial and professional liability, property, environmental, marine, and personal insurance.

Burns & Wilcox is a member of H.W. Kaufman Group, which has over 60 offices across the United States, Canada, Europe, and South America and employs more than 2,000 professionals. Founded in 1969 and headquartered in Metro Detroit, Michigan, H.W. Kaufman Group also includes: Burns & Wilcox Brokerage, Burns & Wilcox Canada, Atain Insurance Companies, Afirm, RB Jones, Stonemark, Minuteman Adjusters, Kaufman Institute, and Normac Marketing Group. H.W. Kaufman Group International includes: H.W. Kaufman Group Europe, Chesterfield Group, Chesterfield LatAm, Lochain Patrick, Burns & Wilcox United Kingdom, Node International and Cranbrook Underwriting. More information can be found at www.burnsandwilcox.com or www.hwkaufman.com.

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