

# Risk Strategies buys Tanenbaum-Harber

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**Specialty insurance brokerage and risk management firm Risk Strategies has bought Florida-based firm Tanenbaum-Harber. Headquartered in Miramar, Florida, the firm is one of the largest independent retail agencies operating in South Florida.**

While most of Tanenbaum-Harber's business supports clients seeking customized property and casualty insurance solutions, it has seen steady growth in personal lines, helping families and individuals with their risk and liability coverage needs.

Tanenbaum-Harber has seen strong business growth over the past five years, according to the companies. The agency has over 5,000 clients across various industries, including wholesale distribution, real estate, security, hospitality, technology and non-profit. The deal, terms of which were not disclosed, also included the assets of Tanenbaum-Harber of California, Inc., which operates from San Diego and supports a growing business in that state.

"Tanenbaum-Harber brings another industry-leading brand to our growing Florida team," said Scott Popilek, Risk Strategies' Atlantic regional leader. "They have terrific, highly experienced people and an approach to client service built and refined for over 150 years that perfectly aligns with our firm."

"Given the long history of our firm, we wanted to find a partner that could provide a path for our people and business to scale both within the state and nationally," said Fred Jove, president, Tanenbaum-Harber of Florida. "Risk Strategies, having both a strong presence in key areas within our home state and more than 30 specialty practices nationally, presented both a great business and cultural fit."

Tanenbaum-Harber, Risk Management, Brokerage, Captive Insurance