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Contrade Insurance Group Announces Kansas Acquisitions

Newton, Kansas-based Contrade Insurance Group (CIG) announces three business acquisitions that have taken place in the first half of 2023, moves the company said expand the firm's capabilities and strengthen their commitment to client service excellence.

In January, Wichita-based The Hawkins Group, specializing in group employee benefits, joined the firm. Both the agency principal, Daniel Hawkins, and employee benefits consultant Hannah Hawkins, have joined Contrade Insurance Group. The Hawkins Group brings decades of experience in employer sponsored group health plans, as well as a full offering of ancillary and voluntary employee benefit plans, to the combined firm.

In April, Boston Insurance, led by Mark Boston, joined the firm. Boston has been a fixture in the Newton property & casualty insurance community since 1985. Boston will now serve the firm as a personal lines senior risk consultant and will work alongside Dan Heinze Jr., Vice President of Community Business.

In June, Richey Health Benefits, a full-service Employee Benefits insurance agency, joined Contrade Insurance Group and will become the firm's first permanent Wichita location. Robert Richey will continue at Contrade as an employee benefits consultant, as will Tammy Minihan, as an employee benefits account manager, and Rebecca Outland, as an employee benefits service advocate.

Contrade Insurance Group has grown substantially since its founding, including 55% organic growth over the past three years.

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