

Alera Group Expands Services with Acquisition of Brio Benefits

October 17, 2023



Deerfield, IL (October 17, 2023) — [Alera Group](#), a top independent national insurance and financial services firm, announced today the acquisition of Brio Benefits (Brio), an employee benefits consulting company based in New York.

"At Brio, we've held true to our core values including creating individualized plans for each employer. These tailored solutions along with the strength of our team have enabled Brio to deliver a holistic benefits experience for our clients and their employees," said Richard Kosinski, Co-Founder of Brio Benefit Consulting.

Co-founded in 2004 by Kosinski and Jason Pastrano, Brio specializes in employee benefits and retirement plan consulting, aiding companies in the attraction and retention of their industry's top talent. Brio offers a unique multi-phase process to help enable employers to approach their benefit programs in a strategic manner.

"Partnering with Alera Group will strengthen Brio's capabilities to serve our clients even better," added Pastrano.

Brio was recently named one of the *Best Companies to Work for In New York* by The New York State Society for Human Resource Management (NYS-SHRM) for the fourth consecutive year and Crain's Top 100 Employer's in NYC. Other recent awards include Top Retirement Plan Advisers by planadviser and Top DC Advisor Teams by NAPA. This strategic acquisition is poised to strengthen Alera Group's capabilities and culture, providing clients with advanced resources to navigate the ever-evolving benefits landscape.

"Brio consistently delivers a top-tier employee benefits experience continually empowering both clients and their employees while guiding them to a more promising, informed and healthier future," said Alan Levitz, CEO of Alera Group. "This client-first focus and their enthusiasm for collaborating makes the agency a great addition to Alera Group."

The Brio Benefits team will continue serving clients in their existing roles. Terms of the transaction were not announced.

About Alera Group

Alera Group is an independent, national insurance and financial services firm with more than \$1.2 billion in annual revenue, offering comprehensive employee benefits, property and casualty insurance, retirement plan services and wealth services solutions to clients nationwide. By working collaboratively across specialties and geographies, Alera Group's team of more than 4,000 professionals in more than 180 offices provides creative, competitive services that help ensure a client's business and personal success. For more information, visit aleragroup.com or follow us on LinkedIn.

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