

The Quintal Agency Joins Smith Brothers Insurance

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Glastonbury, CT – Effective December 1, 2023. The Quintal Agency, an independent insurance agency led by Lynne Quintal-Hill and located in Plainfield, CT, has merged its operations with Smith Brothers Insurance. Smith Brothers main office is located at 68 National Drive, Glastonbury, CT, and has offices across Connecticut, Massachusetts, New Jersey, and New York. Lynne Quintal-Hill will be fully engaged in client service and business development and will continue to serve clients as she and her team members join Smith Brothers. The team will continue to work from their office in Plainfield, CT, while leveraging the resources of Smith Brothers, one of the nation's Top 100 Risk Management and Insurance brokers.

"The Quintal Agency brings us a long history of serving the insurance needs of families and business and allows clients of The Quintal Agency to gain access to additional carriers, coverages, and risk management services. Those who own or operate a business will benefit from additional value-added services such as human resources, employee wellbeing, safety, compliance, and financial services," states Joe B. Smith, President & CEO of Smith Brothers Insurance. "Both agencies have strong ties to serve our clients and give back to the communities where we live and work."

"As I have come to know Joe and members of the Smith Brothers team, it is clear we share the same values," says Lynne Quintal-Hill. "Their commitment to exceptional client service, continued growth, and being a great place to work is exciting to our team and aligns with our commitment to be the best we can be for our clients, carriers, and the community. I look forward to working with the Smith Brothers team to continue to build what we have here at The Quintal Agency and do what we do at an elevated level."

ABOUT SMITH BROTHERS INSURANCE, LLC

Smith Brothers Insurance is an independently operated, Top 100 Risk Management and Insurance broker in the United States. As family confidant and outsourced risk manager, we help families and businesses manage risk, protect assets, and grow.

Founded in Hartford, Connecticut in 1971 by brothers, Bob and Brian Smith, Smith Brothers Insurance has expanded to more than 220 professionals to help protect clients from risk and uncertainty.

Smith Brothers is licensed in every state in the U.S. and protects risk all over the world. Our offices are throughout Connecticut, Massachusetts, New Jersey, and New York.

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ABOUT THE QUINTAL AGENCY, INC.

The Quintal Insurance Agency is an independent agency started in 1964 by Robert and Geraldine Quintal. Having remained in the same convenient location since opening its doors, Bob and Geri's daughter, Lynne Quintal-Hill has evolved the business into one of the largest agencies in eastern Connecticut, providing insurance in Connecticut, Massachusetts, and Rhode Island. We only do business with the most reputable insurance companies to ensure the best possible outcomes for our customers.

We are a firm of licensed professionals who are caring and conscientious – the kind of people you can depend upon. Our team is continually educating itself to keep up to date with a changing industry as well as a changing economy – both things which affect your insurance program. We are committed to a high standard of excellence in all that we do and believe in establishing a relationship of mutual trust and respect with each of our clients.

Our operations continue based on the same principles and foundations since we opened, with loyalty continuing down through the generations. In fact, our agency has maintained relationships with both insurance companies and clients since 1964, representing some families in their 4th generation.