

Buckeye Dealership Consulting Acquires Berkshire Risk Services, Strengthens Automotive Risk Management Solutions

Entity is Largest Risk Management Services Provider in BHPH Marketplace

Poland, Ohio and Overland Park, Kansas (August 8, 2023) – Buckeye Dealership Consulting (Buckeye), a leading company specializing in comprehensive reinsurance solutions for the automotive industry, announced today the acquisition of Berkshire Risk Services (Berkshire), an expert provider of collateral risk management for vehicle finance and leasing companies. The merger brings together two industry leaders committed to empowering dealers and finance companies with innovative risk management tools and customized solutions.

“Buckeye’s customers expect best-in-class risk management strategies backed by unparalleled expertise,” said Rob Fox, founder and CEO of Buckeye. “The combined strengths of the two companies will create economies of scale and access to a broader marketplace enabling Buckeye to enhance existing products while providing additional opportunities for our clients.”

This strategic acquisition marks a significant milestone for Buckeye, making the newly merged company the nation’s largest risk services provider serving the BHPH industry. Now having more than 100 associates with offices in Ohio, Florida, and Kansas, Buckeye has bolstered its national footprint across all time zones for increased customer service and streamlined claims management. The firm now boasts four certified public accounts, three attorneys, and dozens of associates with vast expertise in the automotive financing and insurance marketplaces.

Berkshire’s founder Chris Kirwan said that expertise makes Buckeye unique amongst service providers in the BHPH market.

“This merger creates an organization with truly formidable capabilities,” Kirwan said.

“Combined, Buckeye and Berkshire have the intellectual and administrative horsepower equal to many insurance companies.”

Founded in 2007, Berkshire built a stellar reputation as a specialty provider of collateral protection insurance, vendor single interest, and insurance monitoring solutions. Buckeye has had a strong business relationship with Berkshire since Fox founded the company in 2008, partnering to provide BHPH dealers and related finance companies with the ability to reinsure those product offerings.

“Buckeye built its brand on knowledge and experience in the F&I reinsurance market for independent dealers and finance companies,” said Fox. “This merger will further allow us to customize a program to fit business needs, help control risk, improve cash flow, and increase the bottom line.”

To learn how to take advantage of Buckeye's risk management services, visit www.buckeyereinsurance.com or call (330) 726-9030.

About Buckeye Dealership Consulting

Buckeye Dealership Consulting is a leading provider of comprehensive reinsurance solutions for the automotive industry. With a strong focus on BHPH dealers, retail dealers, and independent finance companies, Buckeye helps its clients control risk, improve cash flow, and increase their bottom line.

About Berkshire Risk Services

Berkshire Risk Services is a specialty provider of collateral protection insurance and insurance monitoring solutions for vehicle finance and leasing companies. Its innovative risk management tools and programs are designed to minimize the risk of uninsured damage losses and maximize dealers' profitability. Contact

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