

BTJ Insurance expands with addition of two new affiliate agencies

It's the latest in a string of deals for the group



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In a series of strategic affiliations within the sector, Antioch Insurance Agency and Baker Insurance have both integrated

with BTJ Insurance to bolster the latter's foothold in Tennessee.

Earlier in the year, Antioch Insurance Agency, previously independently owned by Doug and Sherry Paschall, aligned with BTJ Insurance, which operates under the network of Leavitt Group affiliates. Post-affiliation, Antioch Insurance has adopted the BTJ Insurance brand identity. The Paschalls bring their industry expertise to BTJ Insurance's Nashville office.

“In 1982 Mike Paschall along with a business partner started what would become Antioch Insurance. Mike's wife Sherry joined the ownership team and later Doug Paschall became a part owner,” said Bobby Thomas Jr., president of BTJ.

“Antioch Insurance's presence in the Nashville community and dedication to the client's Insurance needs fits our mission at BTJ Insurance. Together, we will continue to help protect all the things that matter the most.”

Over the past summer, Baker Insurance, established by Allison Baker in 2009, followed suit in joining forces with BTJ Insurance. The firm, known for its service in both personal and commercial lines, retains its original location in Lawrenceburg, Tenn., and its staff, maintaining continuity for existing clients while also taking on the BTJ Insurance designation.

“We’re happy to have Allison and Baker Insurance and their collective expertise join us and help us grow in the Tennessee market, especially in the Lawrenceburg area,” Thomas said.

BTJ Insurance was established in 2004 and joined the Leavitt Group network in 2021. The firm has expanded its geographical footprint across Tennessee and possesses an office in Owings Mills, Md. The Leavitt Group's framework empowers affiliates like BTJ Insurance with enhanced resources, benefiting customers through a comprehensive array of services.

In other recent developments for the brokerage group, [Leavitt Group Northwest has also added Smiley Insurance Services, Scott Richards Insurance, and Anacortes Marine Insurance as new affiliates.](#)