

# OneDigital Welcomes Titus Insurance Agency and Champlain Insuring in Vermont

## OneDigital Expands Northeast Region Property and Casualty Practice Through Acquisition of Women-owned Firm

ATLANTA, GA – October 23, 2023 – OneDigital, the nation's leading insurance brokerage, financial services and HR consulting firm, has acquired Titus Insurance Agency (Titus) and their sister company, Champlain Insuring (Champlain), Vermont-based commercial and personal lines property and casualty (P&C) businesses.

Titus and Champlain are independent property and casualty agencies founded in 1979 and 1985, respectively. Specializing in personal, commercial, and farm insurance, Titus and Champlain together serve over 2,500 clients. With 38 years of experience, Annette Hannah and her dedicated teams, also with decades of industry experience, will continue to serve their Vermont family, providing superior customer service and representation.

We are thrilled to welcome the Titus and Champlain teams into the OneDigital family as we continue our growth in the Northeast region. With this partnership, we are not only expanding our footprint within the Burlington metro, but we are also building a significant hub of Property and Casualty offerings in the region. This move underscores our commitment to enhancing our capabilities and providing exceptional service to our clients across the nation.

— [Brian Driscoll, Regional Managing Principal, OneDigital Northeast](#)

"We are neighbors with our community and have deep knowledge of who we serve. With drastic changes in the marketplace, this partnership with OneDigital will catapult the Titus and Champlain teams into our next chapter to continue to offer high-quality insurance products and maintain our standards of excellence," remarked Annette Hannah, Chief Executive Officer, Titus Insurance Agency and Champlain Insuring.

With this acquisition, Titus and Champlain will strengthen OneDigital's Property and Casualty presence in Vermont, adding 2 more offices to the already 6 established offices across the state. The Vermont market is part of the greater Northeast region, which consists of over 450 employees and 29 offices throughout Vermont, Massachusetts, New York, Connecticut and Rhode Island.

### About OneDigital

OneDigital's team of fierce advocates helps businesses and individuals achieve their aspirations of health, success and financial security. Our insurance, financial services and HR platform provides personalized, tech-enabled solutions for a contemporary work-life

experience. Nationally recognized for our culture of caring, OneDigital's teams enable employers and individuals to do their best work and live their best lives. More than 75,000 employers and millions of individuals rely on our teams for counsel and access to fully integrated worksite products and services and the retirement and wealth management advice provided through OneDigital Investment Advisors. Founded in 2000 and headquartered in Atlanta, OneDigital maintains offices in most major markets across the nation. For more information, visit [onedigital.com](https://onedigital.com).

#### About Titus Insurance Agency and Champlain Insuring

Titus Insurance was founded in 1979 by Lester Titus. His daughter, Terrill Titus, continued her father's tradition of offering superior customer service. In 2015 Annette Hannah purchased Titus Insurance, maintaining an elevated level of personal service.

Champlain Insuring was founded in 1985 by Gary Lussier and purchased by Annette Hannah in 2011. Annette has expanded the offerings and grown the agency that was built on Gary's solid reputation in the community.

With strong relationships with insurance carriers, both agencies write property and casualty insurance for personal lines, commercial lines, and farms bringing a wide range of coverage offerings to their clients. Customer service is the cornerstone of their work. For more information, please visit [titusinsurance.net](https://titusinsurance.net) and/or [champlaininsuring.com](https://champlaininsuring.com).