

Risk Strategies Acquires North Bay Business Unit of InterWest Insurance Services, Expands Wineries Specialty Capabilities

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by [Risk Strategies](#)

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BOSTON, (Oct. 24, 2023 (GLOBE NEWSWIRE) -- Risk Strategies, a leading national specialty insurance brokerage and risk management and consulting firm, today announced it has acquired North Bay, a business unit from InterWest Insurance Services, LLC, adding, among other capabilities, specialty expertise to its Wineries Practice. Terms of the deal were not disclosed.

Along with offices in Petaluma, CA and Santa Rosa, CA, the North Bay business unit purchase from InterWest includes its Wine Industry Focus Group led by wine and insurance industry veterans Mike Ryan and Sama Hershey Davis. The group's capabilities bring extensive experience to existing Risk Strategies wine specialty capabilities, from deep knowledge of unique coverage issues to industry specific training and support of best practices for wine industry client support services and resources.

"We're excited by this opportunity to add significant expertise to our existing specialty capabilities in the wine industry," said Patrick Roth, West Region Leader, Risk Strategies. "This team is well known in this specialty and our combined strength positions us to be the go-to broker for wineries and vintners throughout the region."

Along with the wine industry specialization, the transaction brings with it several other lines of business and industry specializations including property and development, contracting, recreation and clubs and engineering. These specializations are supported across

coverage lines including property & casualty, employee benefits, risk control and claims management.

“Our focus and overall business has been successful by delivering specialty expertise that helps clients solve their unique, constantly evolving business challenges,” said Mike Ryan, North Bay Practice Leader. “It’s exciting to join forces with a firm that brings real scale to that same approach.”

This acquisition marks the latest expansion of specialty capabilities for Risk Strategies in the western region, stretching back to its 2010 acquisition of Cohn-Reid-O’Neill Insurance Services, Inc. More recently, Risk Strategies acquired Burlingame, California-based MacCorkle Insurance Services in 2015; Portland, Oregon-based Fournier Group in 2021; and West Linn, Oregon-based Bisnett Insurance in August of this year.

To learn more about Risk Strategies, please visit: www.risk-strategies.com.

About Risk Strategies

Risk Strategies is a privately held US brokerage firm offering comprehensive risk management advice, insurance and reinsurance placement for property & casualty, employee benefits, private client services, as well as consulting services and financial & wealth solutions. With more than 30 specialty practices, Risk Strategies serves commercial companies, nonprofits, public entities, and individuals, and has access to all major insurance markets. For more information visit: www.riskstrategies.com

Media Contact

Companies mentioned in this article:

Risk Strategies

Burlingame, CA

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Risk Strategies Company is a Top 20 ranked national insurance brokerage, providing customized insurance placement and risk management advice to the wine industry for over 30 years. [learn more](#)