

Inszone Insurance Strengthens Local Ties in Downey, CA with The Point Insurance Services Acquisition

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce its latest strategic acquisition of The Point Insurance Services, an independent insurance agency deeply rooted in the Downey, California community.

“The Point Insurance Services shares our values of providing exceptional service and tailored insurance solutions to clients”

For decades, The Point Insurance Services has built a legacy of trust, respect, and long-lasting relationships with the community it proudly serves. Founded in 1994 as Blue Point Insurance Agency and later rebranded as The Point Insurance Services, the agency has steadily grown to offer a wide range of insurance products and services. From humble beginnings as a one-man operation, the agency has evolved into a close-knit team of dedicated insurance professionals passionately committed to safeguarding their clients. Serving both English and Spanish speaking clients, they are proud to offer a service anchored in respect and integrity, making it accessible and welcoming to everyone.

Raul Castillo, the agency's founder, and principal, has been at the helm since its inception, serving as President and CEO. Raul's journey to success in the insurance industry began when he immigrated to the United States from Guadalajara, Mexico, in 1988. Raul is a licensed insurance professional with expertise in property and casualty, life, and health insurance. His dedication to community improvement is evident through his support for numerous local non-profit organizations.

“The Point Insurance Services shares our values of providing exceptional service and tailored insurance solutions to clients,” said Chris Walters, CEO of Inszone Insurance Services. “This strategic acquisition is in line with our mission to expand our presence and enhance our offerings to the Spanish speaking community in California and beyond.”

Following the merger, The Point Insurance Services will continue to operate from its current location in Downey, California, and clients can anticipate a seamless transition, receiving the same unwavering commitment to exceptional service they have come to know and trust. Inszone Insurance plans to continue a steady growth trajectory, with a number of important transactions to be completed and announced in the upcoming months.

Founded in 2002 and headquartered in Sacramento, California, Inszone is a full-service insurance brokerage firm that provides a broad array of property & casualty insurance and employee benefits solutions. With a strong, experienced management team, Inszone continues to grow organically and through acquisitions. With 52 locations across California, Arizona, Colorado, Idaho, Illinois, Michigan, Missouri, Nevada, New Mexico, Oregon, Texas, Utah, and Washington, the company is looking to expand further throughout the United States.

For more information about Inszone, please visit www.inszoneinsurance.com.

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