

Inszone expands in California with agency acquisition

The 1987-founded firm operates in the San Diego market



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Inszone Insurance Services has expanded its portfolio with the acquisition of Kipper Insurance Agency of California (KIAC), an established independent insurance agency founded in 1987 by Robert Kipper.

KIAC's foundation was influenced by Kipper's family history in the insurance sector and his personal experiences, including his service in the Vietnam War. With his wife's support, who brought her medical background to the business, KIAC earned a reputation in San Diego's insurance market.

Clients of Kipper Insurance are assured of a seamless transition, maintaining the personalized service and attention to detail they have come to expect. The integration of KIAC into Inszone Insurance's network signifies a convergence of shared goals to provide superior insurance solutions and to foster enduring client relationships.

Chris Walters, CEO of Inszone Insurance Services, commented on the acquisition and its role in expanding the brokerage's expertise in the West.

“We are delighted to welcome the Kipper Insurance Agency of California into the Inszone family. Robert and his team's dedication to service excellence and their deep-rooted values resonate with our mission. This acquisition not only

strengthens our presence in the vibrant California market but also opens up new avenues for collaborative success,” Walters said.

Reflecting on the integration process, Kipper also remarked on the professionalism Inszone brought to the transition.

“Every commitment [Inszone] made, they fulfilled. The professionalism and knowledge they brought to the table made the entire transition exceptionally smooth. I've had the pleasure of interacting with an incredible team, and everyone I've worked with has been truly outstanding. I'm grateful for the seamless transition and excited about what the future holds,” Kipper said.

Inszone said that it remains on a path of steady growth, with several significant transactions expected to be completed and announced soon. Earlier this week, the brokerage also announced its acquisition of specialized [brokerage firm Van Oppen & Co 2](#) (VOCO2).