Lenox Advisors, an NFP Company, Acquires Martin/Wight & Company, LLC

Acquisition expands company's footprint into the Mid-Atlantic

New York, NY – May 30, 2024 – Lenox Advisors, Inc., an NFP company, announced it has acquired Martin/Wight & Company, LLC (M&W). M&W is a Maryland-based, multidisciplinary insurance and financial services firm that specializes in providing medical professionals with an array of financial solutions. Founders Brian Martin and Ted Wight will join Lenox Advisors as partners.

“We’re very excited to welcome Brian, Ted and the M&W team to Lenox,” said Frank Anzalone, managing director, National Head of Sales & Distribution, Lenox Advisors. “Adding M&W creates an opportunity for Lenox to further scale our presence in the Baltimore metro area and across the medical profession.”

Based in the Baltimore region, M&W primarily serves physicians, dentists and medical centers. M&W specializes in providing clients with executive benefits solutions as well as traditional offerings, including wealth management, financial planning, disability insurance, voluntary benefits, ancillary benefits, individual and group life insurance and long-term care.

“This acquisition is a great strategic move for Lenox,” added Greg Large, president, Lenox Advisors. “The M&W team has an excellent reputation in the greater Baltimore area and across the medical profession nationally. We will gain from their relationships and expertise; they will benefit from access to a new level of resources and support, and their clients will draw on an expanded portfolio of solutions.”

Martin and Wight concurred in a joint statement, saying, "We’re thrilled to join Lenox, an organization with exceptional values and culture, and tremendous employee and executive benefits teams. This is a terrific opportunity for us to collaborate with a leading financial solutions team and share our expertise while developing ways to generate even more value for clients.”

About NFP

NFP, an Aon company, is an organization of consultative advisors and problem solvers helping companies and individuals address their most significant risk, workforce, wealth management and retirement challenges. We are more than 7,700 colleagues in the US, Puerto Rico, Canada, UK and Ireland serving a diversity of clients, industries and communities. Our global capabilities, specialized expertise and customized solutions span property and casualty insurance, benefits, wealth management and retirement plan advisory. Together, we put people first, prioritize partnerships and continuously advance a culture we're proud of.

About Lenox Advisors

Driven by the notion of what is best for you, Lenox Advisors develops custom solutions that integrate the financial needs of emerging affluent and other individuals with high net worth; their families; and corporate clients. As your advocate, we take the time to deeply understand your goals and values, informing our dynamic strategies to help protect and preserve your wealth. Visit us on the web at **www.lenoxadvisors.com** for more information.