



Trucordia Acquires Assets of Hecht-Stout Insurance Agency, Expanding Client-Focused Commercial Insurance Capabilities in Illinois

Trucordia, a top 20 U.S. insurance brokerage, acquires Hecht-Stout Insurance Agency, a trusted Dunlap, Illinois firm serving the Peoria area.

Trucordia June 9, 2026 1 minute read

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Trucordia, a top 20 U.S. insurance brokerage, today announced it has acquired the assets of the Hecht-Stout Insurance Agency. This Dunlap, Illinois-based business has deep roots in the Peoria area and a longstanding reputation for helping clients navigate complex insurance decisions with clarity and confidence. Under the leadership of owner Gregory Gerontes, the

business has become known for pairing technical insurance knowledge with practical guidance and personal service.

Gerontes has spent more than 30 years in the insurance industry. He began his career with Hecht-Stout, working closely with former owner Hiles Stout and helping build the business over more than 15 years before becoming owner in 2008. Since then, he has continued to grow the business while maintaining a hands-on, client-centered approach.

“We welcome the Hecht-Stout Insurance team to Trucordia,” said Felix Morgan, CEO of Trucordia. “Gregory and his team have built a business that combines deep industry knowledge with a very practical, personal way of serving clients. They know how to take complicated coverage questions and make them understandable. That kind of client focus is exactly what we value.”

For Gerontes, joining Trucordia is about growth and possibility.

“I see this as a chance to be part of something larger, with the scale, administrative support, and market access needed to continue to serve clients the right way,” he said.

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As part of Trucordia, Hecht-Stout’s clients will continue to receive the same responsive, relationship-driven service they know, now backed by additional resources and broader capabilities.

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