Jul 28, 2026 2:00 PM Eastern Daylight Time

Inszone Insurance Services Acquires Progress Brokerage Group, LLC, Strengthening Hospitality Expertise on the East Coast

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SACRAMENTO, Calif.--(BUSINESS WIRE)--Inszone Insurance Services, a rapidly growing national provider of commercial, personal, and benefits insurance, is pleased to announce the acquisition of Progress Brokerage Group, LLC, a specialized insurance agency based in Springfield, Pennsylvania.

Founded in 2013 by Ed Snow, Progress Brokerage Group built a strong reputation serving bars, restaurants, taverns, and hospitality businesses throughout Pennsylvania and neighboring markets. Known for its relationship-driven approach and deep roots within the hospitality industry, the agency has grown primarily through referrals and longstanding client trust.

“Progress Brokerage Group represents exactly the kind of agency partnership we value,” said Chris Walters, CEO of Inszone Insurance Services. “Ed and his team built their business by being deeply connected to their community and by putting relationships first. Their expertise in hospitality insurance and their dedication to client service make them an outstanding addition to Inszone as we continue expanding throughout the East Coast.”

Snow explained that the decision to partner with Inszone came down to culture, operational alignment, and a shared understanding of the independent insurance business.

“We had opportunities to speak with several organizations, but Inszone stood out because they understood who we are and how we operate,” said Ed Snow, Founder of Progress Brokerage Group. “Their leadership team has real retail insurance

experience, and that mattered to us. They understand the day-to-day reality of serving clients, building relationships, and supporting local businesses."

Progress Brokerage Group became highly recognized within the hospitality sector by focusing on personalized service and industry expertise. Rather than building a broad digital presence, the agency grew through direct community relationships and referrals from trusted industry partners. Snow noted that clients valued accessibility and personal relationships above all else.

"In our business, people want someone they can call directly when they need help," Snow added. "That personal connection has always been the foundation of what we do, and Inszone shares that same philosophy."

The acquisition further strengthens Inszone's growing footprint in Pennsylvania and supports the company's broader expansion throughout the East Coast and Southern United States. Inszone recently entered several new eastern markets, including Georgia and Florida, while continuing to invest heavily in regional leadership and infrastructure.

"The East Region continues to be a major strategic focus for Inszone as we expand our presence in key markets and partner with agencies that bring deep local expertise and strong community relationships," said Walters. "Our growth strategy is centered around finding organizations that align with our culture and long-term vision while strengthening our ability to serve clients throughout the region. Progress Brokerage Group is an excellent example of that approach, and we're excited to continue building our presence across the East Coast."

Inszone remains focused on preserving the local identity and relationships that make independent agencies successful. Existing team members will remain in place, allowing clients to continue working with the people they know and trust while gaining access to expanded carrier relationships, technology, operational resources, and broader market expertise.

About Inszone Insurance Services

Founded in 2002 and headquartered in Sacramento, California, Inszone Insurance Services is a full-service insurance brokerage firm offering a wide range of property & casualty and employee benefits solutions. Inszone continues to expand organically and through strategic acquisitions, now serving clients through offices in California, Arizona, Arkansas, Colorado, Florida, Georgia, Idaho, Illinois, Indiana,

Iowa, Kansas, Kentucky, Michigan, Missouri, Montana, Nebraska, Nevada, New Mexico, Oklahoma, Oregon, Pennsylvania, South Dakota, Texas, Utah, and Washington, with additional expansion planned nationwide. For more information about Inszone Insurance Services, visit www.inszoneinsurance.com.

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