

Aon Acquires The Farmington Company, a National Provider of Enrollment Solutions and Voluntary Benefits

CHICAGO (April 7, 2020) – Aon plc (NYSE: AON), a leading global professional services firm providing a broad range of risk, retirement and health solutions, announced today that it has acquired Connecticut-based The Farmington Company, a national provider of enrollment solutions and voluntary benefits.

The acquisition bolsters Aon’s offerings, particularly among voluntary benefits, consolidated billing, lifestyle products and provides additional human capital enrollment solutions.

“As part of the Aon United growth strategy, The Farmington Company will strengthen our firm’s growing Voluntary Benefits and Enrollment Solutions (VBES) business, which has fueled growth by delivering new sources of value to clients,” said Gregory Morano, U.S. practice leader, Voluntary Benefits & Enrollment Solutions for Aon. “The Farmington Company’s lifestyle products, premium reconciliation and total voluntary benefit management and customer service models are complementary strengths that fill a need within VBES and position Aon to be highly competitive in the market.”

Doug Mantz, CEO of The Farmington Company shared, “We are excited to combine Aon’s scale and expertise in voluntary benefits and enrollment solutions with The Farmington Company’s business model to create new sources of value for clients. Together we can strengthen and expand the client experience.”

Founded in 1980 by Bob Burke and Brad Collins, The Farmington Company’s mission is to provide voluntary benefits to employees while relieving employers of any additional administrative burdens. With more than 110 employees, the company today administers and serves more than 700 employers nationally by helping them focus on attracting and retaining talented personnel by creating more personalized benefit communication services and insurance products to supplement employer-sponsored medical coverage.

About Aon

Aon plc (NYSE:AON) is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.

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About The Farmington Company

The Farmington Company is a Connecticut-based national provider of enrollment solutions and voluntary benefits administration with a focus on health care clients.

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