



## **LTC Global Acquires NJLTC and Enters Disability Income Insurance Segment**

November 05, 2020 03:57 PM Eastern Standard Time

FORT MYERS, Fla.--(BUSINESS WIRE)--LTC Global, Inc. announced today that it has acquired Hazlet, New Jersey-based NJ LTC and DI Brokers Corporation (NJLTC). NJLTC specializes in Long Term Care and Disability Income insurance solutions for its clients and distribution partners. Dennis O'Connor III, a 30-year industry veteran, will continue to manage the business.

"Dennis has built a great agency, and we are excited to work with him and his team," said Daniel G. Schmedlen, Jr., Chief Executive Officer of LTC Global. "NJLTC expands our existing distribution businesses by adding nationally recognized DI expertise. We look forward to making the most out of the marketing synergies between NJLTC and our life and LTC agencies," said Schmedlen.

### **About LTC Global**

LTC Global is the leading provider of capital to insurance agents and agencies through commission advance programs and renewal commission purchases. Through its agency subsidiaries, LTC Global is a national distributor of life and health insurance products and the largest independent distributor of Long Term Care insurance. LTC is headquartered in Fort Myers, Florida. For more information about LTC Global, visit [ltcglobal.com](http://ltcglobal.com).

### **Contacts**

Daniel G. Schmedlen, Jr.

Phone: 541.646.2323