

# National Auto Care Acquires Excel Auto Partners

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**(PONTE VEDRA BEACH, Florida, August 2020)** – Tony Wanderon, CEO of National Auto Care, and Sharron Anania, the principal of Excel Auto Partners (Excel) today announced that National Auto Care has acquired the assets of Excel Automotive Partners.

Excel is an independent automotive finance & insurance agency based in North Carolina that has successfully driven profits for its dealership clients since the agency's founding in 2012.

Anania will continue to manage the day-to-day operations of Excel's Raleigh, N.C., office, helping expand NAC's presence there, and she will bring a wealth of knowledge in training and sales that will bolster sales leadership within NAC.

"I have had the pleasure of knowing Sharron for many years. She has been a valued agency partner of ours in the North Carolina market with an outstanding work ethic and a proven ability to support and train her clients with a focus on compliance and profitability, making her one of the best in the business today," says National Auto Care's Senior Vice President, Courtney Wanderon.

CEO Tony Wanderon adds, "Sharron's experience and commitment to the industry and to her clients was a key driver in our decision to acquire Excel Auto Partners. In addition, it was clear that our cultures aligned as it related to putting our customers first. I am excited for Sharron and her team to join the NAC Family."

Excel's strengths include analyzing, developing and enhancing programs and training for automotive dealers. Additionally, Anania is an accredited member of the Association of Finance and Insurance Professionals (AFIP), an organization catering to those in the F&I industry.

"Excel Auto Partners and National Auto Care share so many important core values. With my experience and expertise, plus NAC's strong reputation in the industry for innovation, technology, and customer service excellence, I am confident this will be a successful partnership," says Anania.

Excel Auto Partners further accelerates NAC's growth strategy, which includes the acquisition of like-minded, high-growth agents. The award-winning F&I product provider also announced in July its acquisition of Illinois-based independent agency Diversified Management Group, Inc.

The transaction officially closed Aug. 7, 2020.

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**About National Auto Care Corporation** National Auto Care Corp. provides F&I products, administration, consulting services, training and marketing support to independent agents, insurance companies, financial institutions, third-party administrators, and credit unions. National Auto Care focuses on increasing agent and dealer profitability by providing unique F&I products in protected markets. National Auto Care was honored with a 2019 Dealer's Choice Platinum Award for F&I Products for the fourth consecutive year. For more information, visit [nationalautocare.com](http://nationalautocare.com).

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