

World Insurance Acquires Danaher-Skewes & Associates, Inc.

TINTON FALLS, NJ, November 12, 2020- World Insurance Associates LLC (WIA), a Top 100 Insurance Agency, announced today that it acquired Danaher-Skewes & Associates, Inc. (“Danaher-Skewes”) of Manassas, VA on November 1, 2020. Terms of the transaction were not disclosed.

Established in 1963, Danaher-Skewes is one of the largest independent insurance agencies in Virginia, serving residents and businesses in Alexandria, VA, Manassas, VA, Fredericksburg, VA, and surrounding areas. Danaher-Skewes helps its clients make smart decisions, protecting them from the unexpected and planning for the predictable. The firm has built its business creating innovative solutions for all risk management challenges.

“We are thrilled that Danaher-Skewes has joined the World team,” states Rich Eknoian, CEO and Co-Founder of WIA. “Danaher-Skewes has a long history of providing excellent service to its client base in Northern Virginia, and we are excited to grow our presence in this region alongside the Danaher-Skewes team.”

“At Danaher-Skewes, our goal has always been to be a comprehensive resource and partner to our clients. Joining WIA will allow us to continue fulfilling this goal as we grow our business,” said Thomas Danaher, President of Danaher-Skewes.

Giordano, Halleran & Ciesla provided legal counsel and TAG Consulting Services advised WIA on the transaction. Schnader Harrison Segal & Lewis provided legal counsel and Sica Fletcher advised Danaher-Skewes on the transaction. No other advisors, diligence firms or legal counsel were disclosed.

World Insurance Associates LLC is headquartered in Tinton Falls, NJ, and is a nationally ranked, full-service insurance brokerage providing world-class asset and lifestyle protection with insurance, risk management, and [benefit consulting services](#) for individuals and businesses. Since its founding in 2012, WIA has [completed 81 acquisitions](#) and serves its customers from [73 offices](#) in 15 states and Washington, D.C. WIA has been named one of The Most Successful Companies in America by Inc. 5000, is a Top 100 P/C Agency by Insurance Journal and Business Insurance, and a five-time honoree by NJBIZ Fast 50.

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Jennifer is the Director of Marketing for World Insurance Associates LLC and its various units. She has been in the insurance industry since 2003 and is passionate about digital and print marketing.