

World Insurance Acquires Fairways Insurance Services, Inc.

TINTON FALLS, NJ, November 12, 2020- World Insurance Associates LLC (WIA), a Top 100 Insurance Agency, announced today that it acquired Fairways Insurance Services, Inc. (“Fairways”) of Cinnaminson, NJ on November 1, 2020. Terms of the transaction were not disclosed.

Fairways is a full-service insurance agency serving clients throughout New Jersey, Pennsylvania, and Delaware. Fairways prides itself on its ability to establish long-term relationships with its clients by providing superior service and comprehensive insurance programs.



“We are thrilled to welcome Fairways to the WIA team,” states Rich Eknoian, CEO and Co-Founder of WIA. “Fairways has strong relationships with its base of tenured

clients. We are excited to expand our presence throughout the Mid-Atlantic through our new partnership with Fairways.”

“Joining the WIA team will allow us to continue to put our client first. Now, more than ever, we will be able to provide our clients with more product offerings and expanded service capabilities by leveraging WIA’s resources and network,” said John Hanuscin, President of Fairways.

Giordano, Halleran & Ciesla provided legal counsel to WIA. Capehart Scatchard provided legal counsel to Fairways. No other advisors, diligence firms or legal counsel were disclosed.

World Insurance Associates LLC is headquartered in Tinton Falls, NJ, and is a nationally ranked, full-service insurance brokerage providing world-class asset and lifestyle protection with insurance, risk management, and [benefit consulting services](#) for individuals and businesses. Since its founding in 2012, WIA has [completed 81 acquisitions](#) and serves its customers from [73 offices](#) in 15 states and Washington, D.C. WIA has been named one of The Most Successful Companies in America by Inc. 5000, is a Top 100 P/C Agency by Insurance Journal and Business Insurance, and a five-time honoree by NJBIZ Fast 50.

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Jennifer is the Director of Marketing for World Insurance Associates LLC and its various units. She has been in the