Lantis Insurance Services In Orleans Merges With Hoosier Hills Insurance Agency

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(BEDFORD) – Lantis Insurance Services in Orleans has merged with Hoosier Hills Insurance Agency (HHIA).

Founded in 1999, Lantis Insurance Services has provided auto, home, life, farm, and health insurance for personal as well as business clients in the Orleans area.



Steve Lantis

Steve Lantis began the agency in 1999 and has 42 years of insurance experience overall. During that time, he has provided services similar to those offered by Hoosier Hills Insurance Agency since 1995.

Lantis will continue to work in the Orleans office (217 N. Maple St.), providing expertise and guidance to Orleans and surrounding areas.



Brandon Stroud

Brandon Stroud is the president of Hoosier Hills Insurance Agency. Stroud has 17 years of experience in the insurance industry and joined HHIA in 2013.

"The partnership of these two businesses makes sense in so many ways," said Stroud. "We are both community-based and have the same philosophy of taking care of our clients. Just like Steve's insurance carriers, all of HHIA's carriers have at least an A (excellent) rating. Clients' premium rates

will remain the same, or could possibly even decrease, depending on the carrier and the exact terms of coverage."

Some of HHIA's most notable insurance companies include Progressive, Auto-Owners, Western Reserve Group, Safeco and Celina.

"With this new partnership, clients will have the best of both worlds," Lantis said. "They will still do business with the individuals they know and trust and will have the advantage of a larger agency to provide additional products and services, as well as potentially more competitive rates. Both are locally based companies that have our clients' needs as our highest priority."

As independent insurance agents, both Lantis and Stroud stressed that they will continue to shop multiple companies to find the best value and rates for their clients. Quotes are always free. And they will perform annual reviews of clients' policies to see if better options are available, passing on additional savings whenever possible.

"We're both very excited to work with current and new clients to provide the best insurance value," added Stroud.

Anyone with questions can contact Steve Lantis or Brandon Stroud at 800-865-2612 or email <u>steve.lantis@hoosierhills.com</u> or <u>brandon.stroud@hoosierhills.com</u>.